

NNAMDI AZIKIWE UNIVERSITY, AWKA
DEPARTMENT OF BUSINESS ADMINISTRATION
FACULTY OF MANAGEMENT SCIENCES

Course Code : BUS 204

Course Title: Management Principles

2nd Semester Examination Session 2091/2020

INSTRUCTION;: Answer two questions from each of the sections (A, B and C)

SECTION A

1. a) One of the important functions of human resource manager in organization is revitalizing the organization through staffing. In line with the above assertion;

- i. Discuss staffing
- ii. List and explain any two functions involved in staffing process
- iii. Identify two importance of manpower planning in organization.

2. a) Differentiate between management development and employee training.

b) List and explain two methods of developing managers in organizations.

3. a) Briefly discuss performance appraisal

b) State two objectives for conducting performance appraisals in organizations. (25 Mks)

Section B

1. Define leadership and differentiate between a leader and manager
2. What is motivation? Discuss two early theories of motivation
3. Control and planning are said to be inseparable. Justify this assertion by giving the approaches to management control. Hence, state the types and process of control known to you. (20 Mks)

Section C

1. Business and environment are like Siamese twins that are inseparable. Discuss
2. Identify and explain three management problems In Nigeria.
3. Briefly discuss the following :-
 - (I) Nationalization
 - (II) Nigerianization
 - (III) Indigenization
 - (IV) Economic system
 - (V) External & internal environment. (25 Mks)